



**Company
Presentation**

2026



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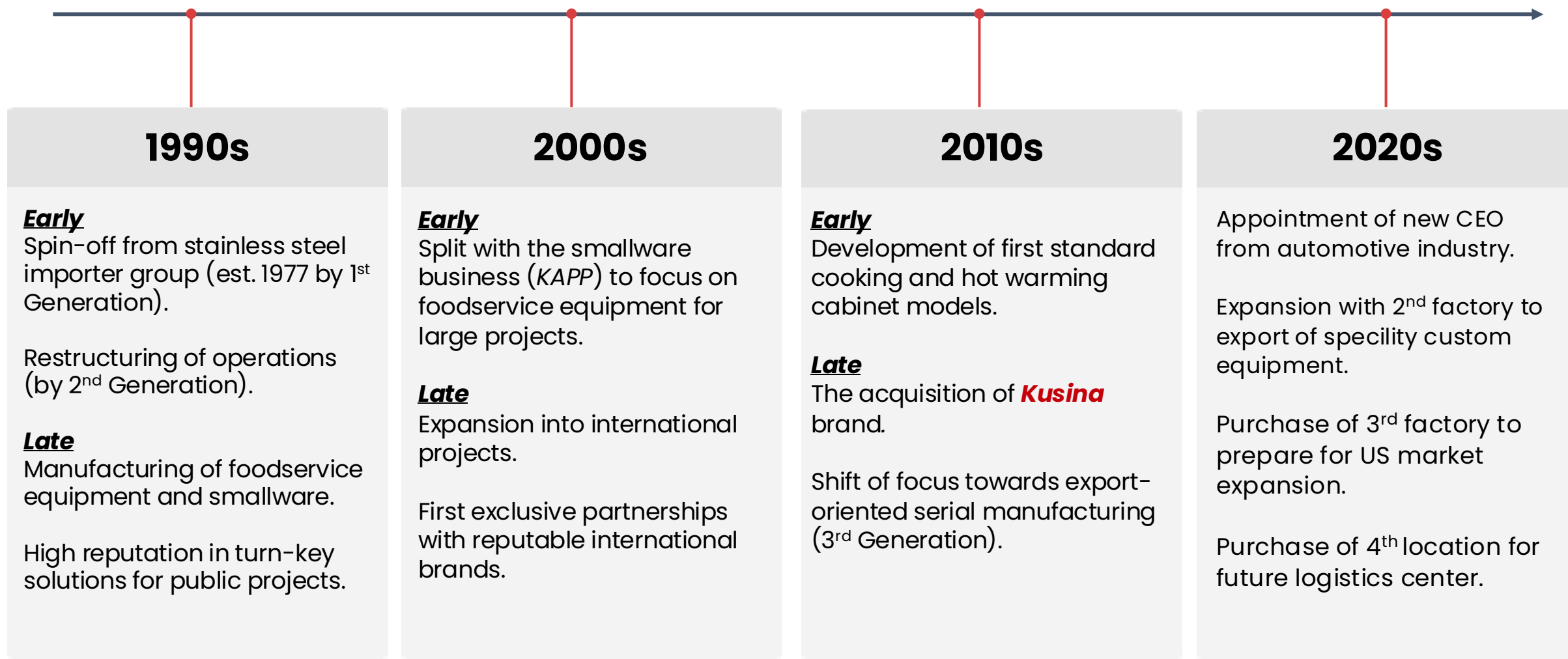
4 – Why **Kusina**?

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→ 1.a – Who is **Kusina**? – Our Story



→ 2.a – What does **Kusina** do? – Our Manufacturing Activities

Manufacturing

Cooking

900 | 700 | 700S | 600

- **Market penetration** through **reliable** and **robust** products
- **Maximize sales** and **profit ratio** through **high Quality/Price ratio**
- **Less** than **.01%** quality **issues**
- **Value alternative** for **Western** equipment
- **Quality alternative** for **Far East** equipment
- Possibility to **customize design**

Specialty

Cabinets | Tables | Woks | Grills

- **Development** of new **standard** products **based on market needs**
- **Heavy-duty built** with **value engineering approach**
- Supplier who **values** and **responds** to **partners' personal needs** and **feedback**
- Products **already distributed** in countries such as **Netherlands, Italy, Israel, Spain, Germany, Chile, Australia...**

Modular

Display | Counters | Buffets | Food Bars

- **Standardization of products** with **customizable dimensions** and **features**
- **Leverage** on **affordable high-skilled labor**
- **Decades of experience** with **International Projects**
- **Expansion** into **supermarket** and **FSR chains**

→ 2.b – What does **Kusina** do? – *Products* – (European) Cooking



900 Series

Famous for providing **maximum power** in **minimum duration**.



700 Series

Bringing you the **performance** of **larger products** in **medium-size** cooking equipment.



700S Series

Modular countertop design to **satisfy** all the **needs** of any **kitchen** regardless of the **size**.



600 Series

The **ideal** choice for **chefs** looking for **professional performance** with **compact design**.

→ **2.b – What does *Kusina* do? – Products – Specialty**



(Heating) Cabinets

High capacity and maximum energy efficiency to satisfy heavy duties.



Service Tables

Heavy-duty steam tables to keep food servable warm or cold.



Wok Tables

Patented easily removable Gas Burners & Induction Versions.



(Charcoal) Grills

Coal combustion adjustable grill made smart and elegant.

→ 2.b – What does **Kusina** do? – **Products – Customizable Modular Units**



(Display) Counters

Refrigerated | Hot | Neutral



Buffets

Refrigerated | Hot | Neutral |
with GN containers



Work Tables

Refrigerated | Hot | Neutral |
Overstructure



Food & Salad Bars

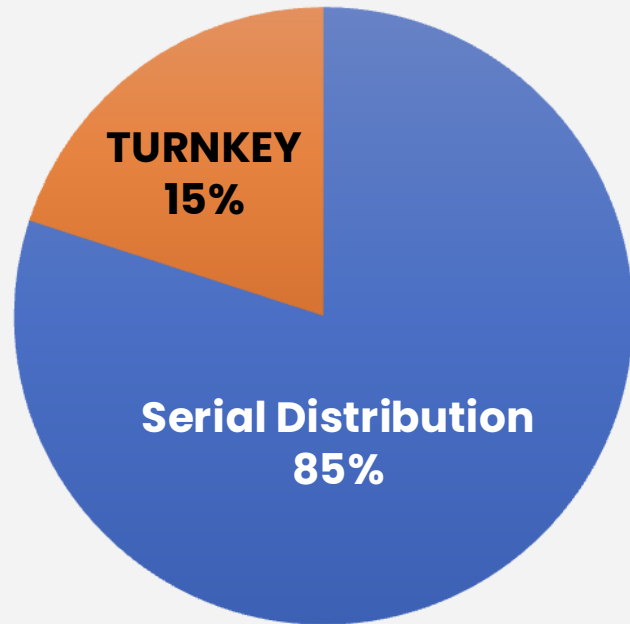
Refrigerated | Hot | Neutral |
with GN containers

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→ 3.a – How is *Kusina*? – Numbers

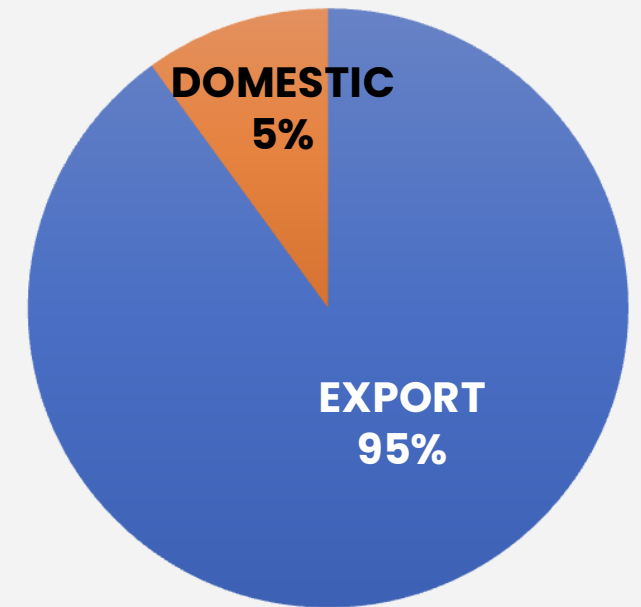
Revenue
by Channel



Growth
(3Y CAGR)

Overall
Revenue = 21%
Channel
Manufacturing = 24%
Market
Export = 30%

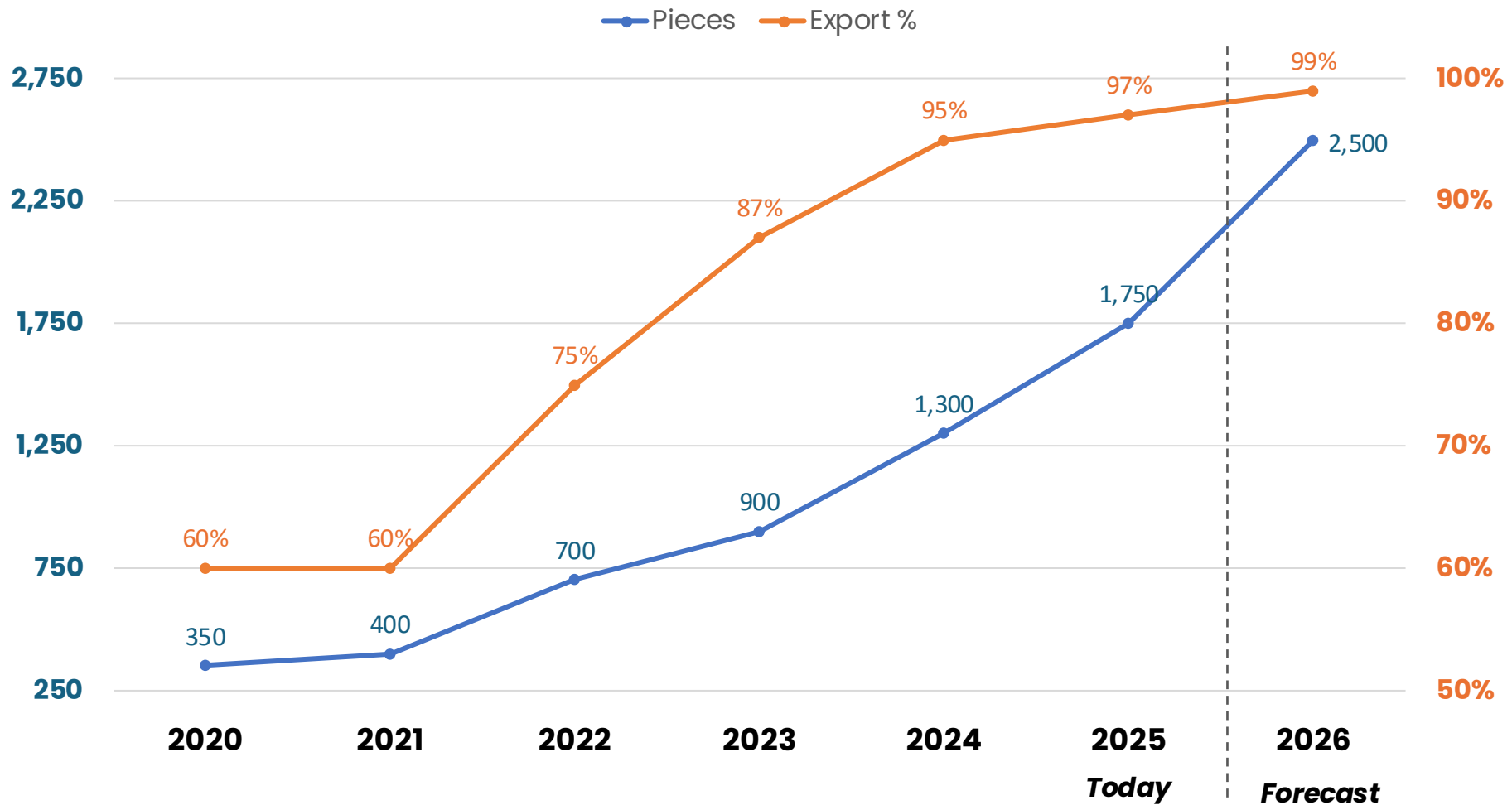
Revenue
by Market





3.a – How is *Kusina*? – Numbers

Average Monthly Production & Export Rate per Year



→ 3.a – How is **Kusina**? – Facilities & Capabilities



Current Production

~10,000 m² closed (2025)
~120 people (2025)
~1750 pcs/month(Cooking)

- ① Cooking (7,000 m²)
- ② Speciality & Modular (4,000 m²)
- ③ US Market (7,000 m²) in 2026
- ④ Logistics Center (3,000 m²) in 2027

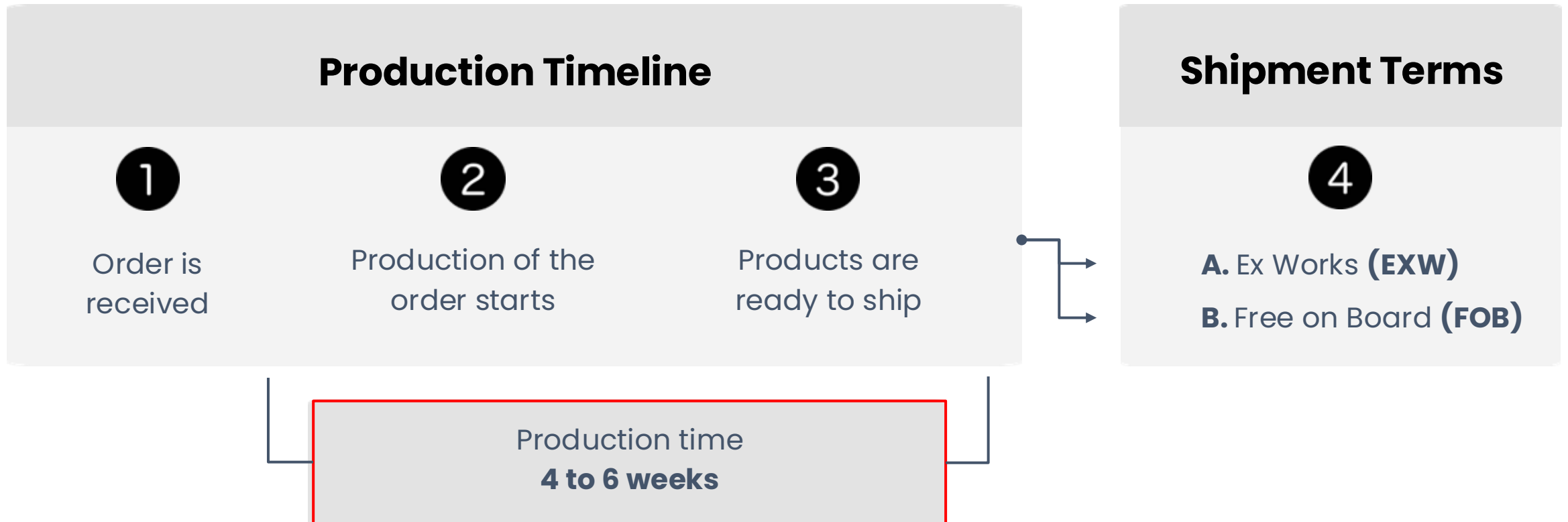
[\(Click/Scan to View our Facilities\)](#)



→ 3.c – How is *Kusina*? – Implementations

Actions / Year	2019	2020	2021	2022	2023	2024	2025-26 (Planned)
MRP	Reduced Lead Times						
Correct BOMs		Right Product Tracibility					
Create Internal ECO system		Right Product Quality Increase					
TQM Kusina		Quality Control On-time Delivery					
TQM Suppliers			Quality Control On-time Delivery				
New Laser & Bending Machines			Shorter Delivery Quality Increase			Shorter Delivery Flexibility	
New Plant(s) & Layouts				Efficiency (Layout)	Capacity Inc. (Plant II)		Capacity Increase (Plant III-IV)
Robotics (Welding, Cleaning & Arms)					Efficiency Quality Increase		Efficiency Quality Increase
Solar Panels					Reduce Carbon Footprint		
“Base + Needed” Order Approach						Shorter Delivery Efficiency	

→ 3.d – How is **Kusina**? – **Delivery & Certifications**



→ 4.a – Why **Kusina**? – Our Approach

Specialist Manufacturer

- **Best Quality/Price Ratio** through **limiting non-manufacturing costs**
- **Easy to maintain** equipment with **smart engineering**
- **Fair pricing** through **high production numbers & optimizing investments**
- **Guaranteed Reliability & Functionality**

Partnership First

- Focus on **long-term of partnerships**
- **Selected number of partners** per region
- **Pricing** based on **open-book** method
- **On-time delivery & transparent communication**
- **Sustainable growth** with **profitability**

Company & Team

- **Mosaic of experienced & young engineers**
- **Fast After-Sales Support (<24 hours)**
- **Constant process & product development**
- **Resilience** against **supply chain disruption & price increases**
- **Step-by-step growth** over instant grow

 D	 D
 D	 D
 DP	 D

D – Distributor
P – Production Partner
*Top Market





5.b – Where is *Kusina*? – Turnkey References

Hotels & Resorts



(Super)Markets



Regards,

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*Trust
your*
KUSINA